

“It’s Showtime!” Leasing & Fair Housing Workshop

Presented by Leah Brewer, NALP, CAM ... *The Leasing Queen*

Friday, February 24, 2012

9:15 a.m. - 4:00 p.m.

Registration and Continental Breakfast 8:45—9:15 a.m.

Training Center at 30800 Telegraph Rd., Suite 1751
Bingham Farms, MI 48025

Located on the East side of Telegraph, South of 13 Mile Rd.
Training Room is off the front lobby, across from the elevators.

Continental Breakfast and Lunch plus Certificate
compliments of our session sponsor: **rentlinx**
The Rental Housing Multi-List

Next 2012 “It’s Showtime!” Dates: May 11, September 14 & October 26



TURN YOUR STAFF INTO SUPERSTARS!

- ★ Script a perfect performance in 4 steps
- ★ Enlarge your audience with your own commercial...using your telephone
- ★ Learn 5 actions to a successful phone presentation
- ★ Invest in the skills to turn leads to leases
- ★ “Set the stage” from opening to closing
- ★ Learn improvisation to suit your audience
- ★ Master easy-to-use closing questions to use throughout your presentation
- ★ Understand Fair Housing with an overview of the laws and how they apply to our daily business

Only \$149 per attendee*

This workshop is a **MUST** for all leasing advisors and recommended for your entire on-site team including administrative, management and service staff.

MEET THE TRAINER!



Leah Brewer is known as *The Leasing Queen* for the creative and compelling leasing techniques she employs to fill apartment vacancies. In 2012, she celebrates her 27th year in the multifamily housing Industry, from a leasing consultant to a consultant for leasing with stops along the way in management and marketing positions. Leah is an industry leader bringing unique and creative training and marketing solutions to apartment occupancy challenges.



Leah is a great presenter who does a good job of identifying and meeting her audience's needs. -Rita M.

I thought it was great and loved the group interactions. -John B.

Thank you, Leah! I'm going to be a Superstar Leaser!!! -Deb F.

12 years in the business and I still get new ideas at these workshops. -Terry S.

EMAIL your registration to Beth@FHMmail.net, **CALL** Beth Cox-Morgan at 248-474-3009 or **FAX** registration information to 248-474-4659

Include attendee(s) name, community/management company, and contact info: phone/fax/email
Mail payment to: Full House Marketing, Inc., 33432 Oakland St., Farmington, MI 48335

* No shows will be billed